

Law student's guide  
to networking

&

**Building  
Professional  
Connections**



# Networking Essentials



## **WHAT IS A PROFESSIONAL NETWORK**

A professional network is a group of people you connect with in the profession to share information, advice and opportunities. This includes colleagues, mentors, peers and other professionals. These networks can support career growth and help navigate the legal industry.



## **WHAT IS NETWORKING**

Networking is creating and nurturing relationships with people. It involves meeting new people, engaging in meaningful conversations and maintaining connections with individuals.



## **WHAT IS NOT NETWORKING**

Networking isn't about using favours, bribes or guilt-tricking to land a job. It's not just for extroverts and is not meant to be a one-off transactional conversation.

It shouldn't be a source of stress or anxiety—it's about building genuine, supportive connections.



# Top tips for Building Connections

## 1 INTRODUCE YOURSELF

1. Make a good impression by introducing yourself with confidence.
2. Share some basic information about yourself, including where you're at in your studies or career and what you're interested in.
3. Show genuine curiosity about the other person's career or experience.



## 2 TAKE THE OPPORTUNITY TO LEARN ABOUT OTHER PEOPLE

1. Ask about their expertise or area of law and how they landed their role.
2. Ask what advice they'd give someone starting out in this type of job/career?
3. Ask about what skills and experience their company values in their lawyers.



# Top tips for Building Connections

## 3 ENDING YOUR MEETING WELL

Here are some questions you can ask at the end of your meeting.

1. Can I stay in touch?
2. Who else would you recommend I speak with?
3. Please let me know of opportunities?



## 4 STAYING IN TOUCH

1. Always follow up with a thank you. Leave a positive impression - close the loop on any referrals or advice.
2. Keeping in touch by sharing news on milestones such as graduating PLT, admission, joining associations or networks etc are a great reason to reconnect.



# Networking Event Invitation



Meet the Profession - Building Connections in Vic

Venue: Leo Cussen Centre for Law,  
Level 16, 15 William Street, Melbourne

Date: Wednesday, 25th September

Time: 6pm - 8pm



Meet the Profession - Coffee Catch Up!

As You Like It Cafe, Street Theatre Civic,  
15 Childers St, Canberra

Date: Friday, 27th September

Time: 1pm - 2pm



Meet the Profession - Your Coffee Connect Hour!

Venue: The Library Café at the State Library on  
North Terrace, Adelaide

Date: Thursday, 3rd October

Time: 1pm - 2pm



Meet the Profession - Building Connections in WA

Venue: Perth State Library Auditorium,  
573 Hay Street, Perth

Date: Friday, 4th October

Time: 12:30 - 2:30pm



Meet the Profession - Networking Night

Venue: The Ship Inn (S06),  
Sidon St, South Brisbane QLD

Date: Thursday, 3rd October

Time: 6pm - 8pm

